

Using Inventions in the Public Domain: A Guide for Inventors and Entrepreneurs

Ask the Expert July 9 to July 23, 2020

Expert



James Conley, Clinical Professor, Kellogg School of Management, Northwestern University, USA



Advancing Knowledge through Collaboration



COLLABORATORS Corporate Microsoft MOTOROLA Medtronic Rockwell Collins Governmental WORLD INTELSECTUAL PROPERTY Academic Partners **WHU**

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WIPO Missions (2018-2019)



Created in My Maps (Google)

Exemplary Missions in Asia, Africa and Latin America



New Delhi, Dec 2018



Nairobi, Mar 2019



Bogota, May 2019



Buenos Aires, May 2019



Kuala Lumpur, June 2019



Manila, June 2019

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Introduction to the Guide on the Use of Inventions in the Public Domain

Purpose of the Guide

The guide's purpose is to...



Help TISC staff who assist entrepreneurs and SMEs in developing regions and LDCs to access and use public domain knowledge and technology



Introduce patent documents and non-patent literature (NPL) as reliable sources of information on inventions



Explore how subject matter disclosed in patent documents impart detailed invention information



Introduce key steps in product development and marketing processes that utilize external and internal resources and capabilities such as patent documents



Present relevant case examples from recent research and practice.

Words from a leader for all seasons.....

UNITED STATES PATENT OFFICE

ABRAHAM LINCOLN, OF SPRINGFIELD, ILLINOIS.

BUOYING VESSELS OVER SHOALS.

Specification forming part of Letters Patent No. 6,469, dated May 22, 1849; application filed March 10, 1849.

To all whom it may concern:
Be it known that I, Abraham Lincoln, of
Springfield, in the County of Sangamon, in
the State of Illinois, have invented a new and improved manner of combining adjust-able buoyant air chambers with a steamboat or other vessel for the purpose of enabling their draught of water to be readily lessened their draught of water to be readily lessened to enable them to pass over bars, or through shallow water, without discharging their car-goes; and I do hereby declare the following to be a full, clear, and exact description thereof, reference being had to the accom-panying drawings making a part of this specification. Similar letters indicate like parts in all the figures.

The buoyant chambers A, A, which I em-

ploy, are constructed in such a manner that they can be expanded so as to hald a large volume of air when required for use, and can be contracted, into a very small space and safely secured as soon as their services can be dispensed with.

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Fig. 1, is a side elevation of a vessel with
the buoyant chambers combined therewith,
expanded;

Fig. 2, is a transverse section of the same
with the buoyant chambers contracted.

Fig. 3, is a longitudinal vertical section
through the centre of one of the buoyant
chambers, and the box B, for receiving it
when contracted, which is secured to the when contracted, which is secured to the lower guard of the vessel.

The top g, and bottom h, of each buoyant chamber, is composed of plank or metal, of suitable strength and stiffness, and the flexi-ble sides and ends of the chambers, are composed of india-rubber cloth, or other suitable water-proof fabric, securely united to the edges and ends of the top and bottom of the cham-

Ders.

The sides of the chambers may be stayed and supported centrally by a frame k, as shown in Fig. 3, or as many stays may be combined with them as may be necessary to give them the requisite fullness and strength when expanded.

The buoyant chambers are suspended and operated as follows: A suitable number of

vertical shafts or spars D, D, are combined with each of the chambers, as represented in Figs. 2 and 3, to wit: The shafts work freely in apertures formed in the upper sides of the chambers, and their lower ends are permanently secured to the under sides of the chambers: The vertical shafts or spars (D,D,) pass up through the top of the boxes B, B, on the lower guards of the vessol, and then through its upper guards, or some other suitable support, to keep them in a vertical

The vertical shafts (D.D.) are connected to A nevertical sharts (D,L), are connected to the main sharts (A, which passes longitudinally through the centre of the vessel—just below its upper deck—by endless ropes f, f, as represented in Fig. 2: The said ropes, f, f, being wound several times around the main shaft

C, then passing outwards over sheaves or rollers attached to the upper deck or guards of the vessel, from which they descend along the inner sides of the vertical shafts or spars D, D, to sheaves or rollers connected to the boxes B, B, and thence rise to the main shaft

boxes B, B, and thence rise to the main smatt (C.) again.

The ropes f, f, are connected to the vertical shafts at i, as shown in Figs. 1 and 2. It will therefore be perceived, that by turning the main shaft C, in one direction, the buoyant chambers will be expanded into the position shown in Fig. 1; and by turning the shaft in an opposite direction, the chambers will be contracted into the position shown in Fig. 2.

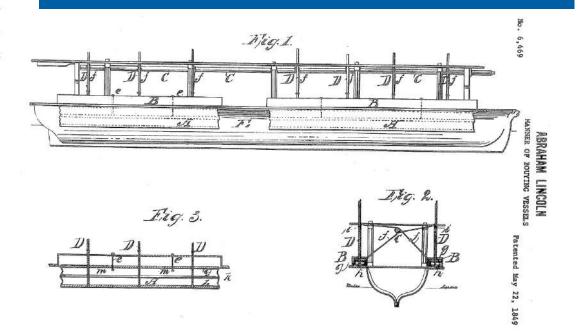
Fig. 2.

In Fig. 3, e. e. are check ropes, made fast to the tops of the boxes B, B, and to the upper sides of the buyant chambers; which ropes catch and retain the upper sides of the chambers when their lower sides are forced down, and cause the chambers to be expanded to and cause the chambers to be expanded to their full capacity. By varying the length of the check ropes, the depth of immersion of the buoyant chambers can be governed. A suitable number of openings m, m, are formed in the upper sides of the buoyant chambers, for the admission and emission of air when the chambers are grounded and contracted

the chambers are expanded and contracted.

The ropes f, f, that connect the main shaft
C, with the shafts or spare D, D, (rising from

"The Patent system added the fuel of interest to the fire of genius" **Abraham Lincoln**



DC Inventors & Innovators USING information in the Public Domain



William Gwata, Zimbabwe



Drs. Tabaoda and Siacor, Philippines



Fatima Zahra, Morocco



Anthony Mutua and team, Kenya

This guide support TISC and eTISC services...



Access to patent and non-patent databases



Increase awareness on IP and contribute to economic growth in the country





Provide quality services on patent search and analysis



Support to inventors in patent filing and IP commercialization





Training on access to and use of patent information

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The Guide in a Nutshell

The Guide addresses the questions like...

Who

TISC staff in developing and least developed countries (LDCs) who can assist clients with inventive ideas

When

The guide can be used when a client comes with a new idea for a product/service and wants to commercialize it. Guide on identifying inventions in the public domain is the prerequisite guide for this.

Where

To be used in TISCs, institutions, firms and companies

How

To be used to explore public domain knowledge for improvement of invention of new products/services

Scope of the Guide



Public domain and patents



Public domain knowledge as inventions disclosed in patent documents



Using public domain knowledge in the product development process



Limitations of the Guide

Explanations in the Guide are...



NOT a formal introduction to the product development process



NOT to be used as a legal guide in any way



NOT a comprehensive guide on public domain



Aware of the lack of access to resources discussed in the Guide in many regions in the world

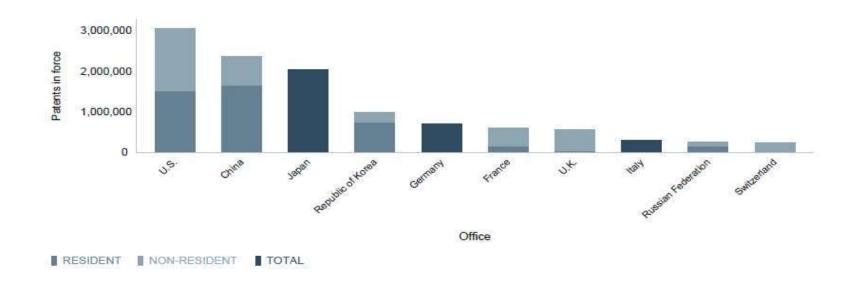
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Module I: Defining the Public Domain and its Relationship with Patents

Top 10 Patent Offices with Active Patents in 2018



Based on the data provided in World Intellectual Property Indicators 2019. WIPO.

Public Domain in Developing Countries and LDCs

Developed countries are leading applicants of patents.

Patents need economic reason to be filed in developing and LDCs. In practice few patents from developed countries are filed in LDCs. Hence most inventions from developed countries are part of public domain in LDCs.

Freedom to Operate (FTO search) is important regardless.

Patent knowledge in most cases could be part of public domain in developing and Least Developed Countries (LDCs).

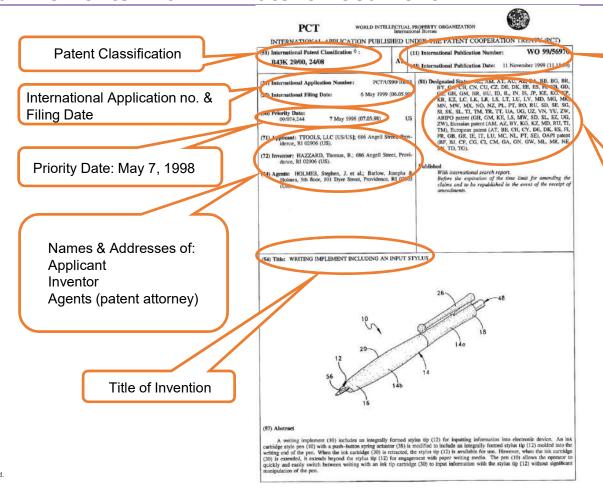
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Module II

Finding Opportunities to Leverage Inventions and Public Domain Knowledge

Useful Elements in a PCT Patent Document



Patent no. and Date of Issue

(81) Designated States: AL, AM, AT, AU, AZ, BA, BB, BG, BR, BY, CA, CH, CN, CU, CZ, DE, DK, EE, ES, FI, GB, GD, GE, GH, GM, HR, HU, ID, IL, IN, IS, JP, KE, KG, KP, KR, KZ, LC, LK, LR, LS, LT, LU, LV, MD, MG, MK, MN, MW, MX, NO, NZ, PL, PT, RO, RU, SD, SE, SG, SI, SK, SL, TJ, TM, TR, TT, UA, UG, UZ, VN, YU, ZW, ARIPO patent (GH, GM, KE, LS, MW, SD, SL, SZ, UG, ZW), Eurasian patent (AM, AZ, BY, KG, KZ, MD, RU, TJ, TM), European patent (AT, BE, CH, CY, DE, DK, ES, FI, FR, GB, GR, IE, IT, LU, MC, NL, PT, SE), OAPI patent (BF, BJ, CF, CG, CI, CM, GA, GN, GW, ML, MR, NE, SN, TD, TG).

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Example of Patent Information in Use



(12) United States Patent (10) Patent No .: US 9,715,257 B2 Manullang et al. (45) Date of Patent: Jul. 25, 2017 (54) ACTIVE SCREEN PROTECTION FOR ELECTRONIC DEVICE References Cited U.S. PATENT DOCUMENTS (71) Applicant: Apple Inc., Cupertino, CA (US) 9/1939 Von Schlippe 2,171,808 A 6/1961 Hanggi 9/1971 Chassagne 2.989,869 A 3.606,296 A (72) Inventors: Tyson B. Manullang, Sunnyvale, CA (US); Stephen B. Lynch, Portola 3,772,923 A 3,919,575 A 11/1973 Burt 11/1975 Weber et al. Valley, CA (US); Emery A. Sanford, 7/1981 Wieme San Francisco, CA (US) 9/1981 Göschel 2/1982 Fullenkamp et al. 4.288,051 A FIG. 1 (73) Assignce: Apple Inc., Cupertino, CA (US) 4,370,894 A 2/1983 Sturesson (Continued) (*) Notice: Subject to any disclaimer, the term of this patent is extended or adjusted under 35 FOREIGN PATENT DOCUMENTS U.S.C. 154(b) by 560 days. 11/2003 (21) Appl. No.: 14/256,002 (Continued) Primary Examiner - Brian Wilson (22) Filed: Apr. 18, 2014 (74) Attorney, Agent, or Firm - Kendall W. Abbasi; Prior Publication Data David K. Cole US 2015/0301565 A1 Oct. 22, 2015 ABSTRACT An electronic device includes one or more screens, multiple (51) Int. Cl. screen protectors moveable between a retracted position and G06F 1/18 (2006.01) extended position where they extend above the screen to G06F 1/16 (2006.01)create a gap, and one or more sensors. When the sensor H04M 1/18 (2006.01) detects a drop event, the screen protectors move from the H04M 1/02 (2006.01) retracted to extended position, functioning as a shock (52) U.S. Cl. absorber and preventing the screen from connecting with a G06F 1/182 (2013.01); G06F 1/1637 surface that the electronic device contacts. In some imple-(2013.01); H04M 1/185 (2013.01); H04M mentations, the screen protectors may be multiple tabs that may be moved between the retracted and extended positions 1/0266 (2013.01); H04M 2250/12 (2013.01) by one or more motors and/or other actuators coupled to one (58) Field of Classification Search or more pinions. Such tabs may be formed of various CPC G06F 1/1637; G06F 1/182; H04M 1/0266; flexible and/or rigid materials such as plastic, plastic film, H04M 1/185; H04M 2250/12; H04M polyethylene terephthalate or other polymers, metal, thin 1/02; H04M 1/0202; H04M 1/18; H04M film metal, combinations thereof, and/or other such materi-2250/00; H04B 1/3888 340/3.1. 5.1 See application file for complete search history. 20 Claims, 8 Drawing Sheets FIG. 4B FIG. 4A

And...Frenzel Filed his Utility Model in Germany





(10) DE 20 2018 101 276 U1 2018.05.09

Gebrauchsmusterschrift

(21) Aktenzeichen: 20 2018 101 276.2 (22) Ameridetag: 07.03.2018 (47) Eintragungstag: 03.04.2018 (45) Bekanntmachungstag im Patentblatt: 09.05.2018

(12)

(51) Int CL: H05K 5/03 (2006.01) HO4M 1/18 (2006.01) HO4M 1/02 (2006.01)

(73) Name und Wohnsitz des Inhabers: frenzel + mayer solutions GbR

(74) Name und Wohnsitz des Vertreters: RAUNECKER PATENT, 89073 Ulm, DE (vertretungsberechtiger Gesellschafter: Philip Frenzel, 73430 Aalen, DE), 73430 Aalen, DE

Die folgenden Angaben sind den vom Anmelder eingereichten Unterlagen entnommen

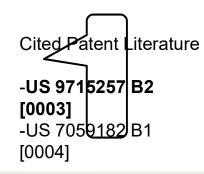
(54) Bezeichnung: Umhausung für ein elektronisches Gerät

DE 20 2018 101 276 U1 2018.05.09

ZITATE ENTHALTEN IN DER BESCHREIBUNG

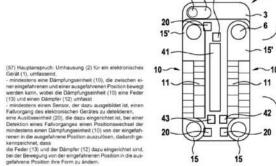
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- US 9715257 B2 [0003] US 7059182 B1 [0004]









Photos: Philip Frenzel Facebook

So you are all set to begin... what's next?

New Product Development Process



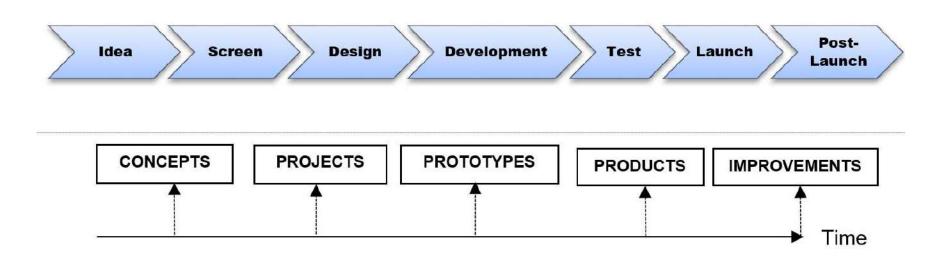
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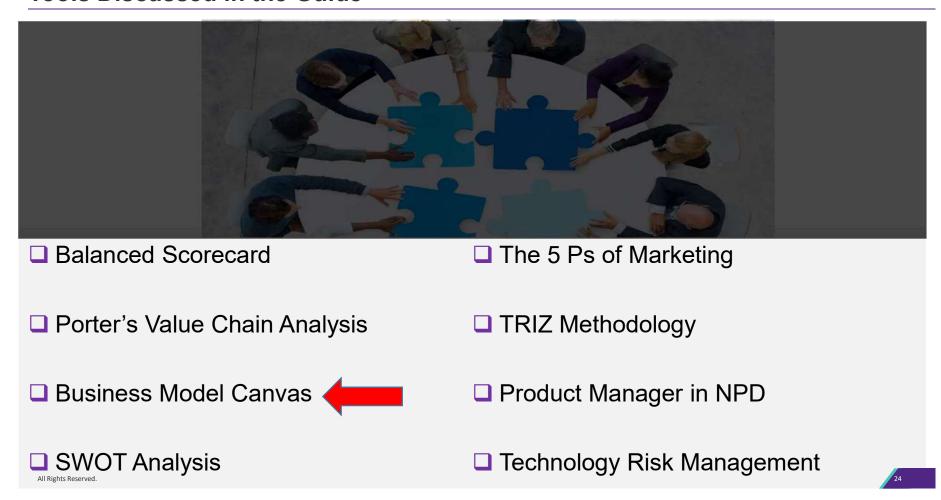
Module III

Integrating Public Domain Knowledge into Product Development Processes

New Product Development Process



Tools Discussed in the Guide





Technology Trends & Market Data

Identify Technology Trends and Market Segments



- ☐ Market Opportunities: who will buy your product/service?
- ☐ Market Data: what information do you have of the market you want to enter in?
- ☐ Reviewing what technologies are already in the market
- ☐ Finding if there are available technologies you can exploit to identify market opportunities
- ☐ Patent intelligence based on patent database searches, patent statistics and reports



Market Opportunities Example: Gwatamatic



☐Sadza – staple meal in Africa but too labor intensive

Gwata pursued domestic buyers for his sadza make

☐Gwata finally realized the market opportunity for his invention — for commercial use





Existing Technology to Develop New Product Example: BIODOME



- □BIODOME by Fatima Zahra of Morocco
- ☐ An alternate composter that harnessed renewable biogas
- Ms. Zahra studied existing composters in the market
- ☐ Target customers who could use a composter and biogas as a source of fuel







WORLD
INTELLECTUAL PROPERTY

Patent Intelligence for your Client's Benefit



Patent Intelligence: Supplement your invention with information available in patent databases

Ask questions like...

What technology of interest is free-to-use?

What is the scope of patent search?

Do the target markets for your client's product/service also limits your client's use of certain technology?



WIPO
WORLD
INTELLECTUAL PROPERTY

IP Strategy is Necessary from Early Stage in NPD



Make sure your invention is protected against infringement

Determine what kind of IP protection would be the best

- Patent protection
- Trademark filing

Seek an expert to draft your IP strategy

 Lack of resources often discourage legal help but may prove worthwhile in the long run



Business Model Canvas

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ORGANIZATION

Example of Business Model Canvas



Key Partners	Key Activities	Value Proposition		Customer Relationships	Customer Segments
	Key Resources			Channels	
Cost Structure			Revenue Streams		

Source: www.businessideageneration.com

Business Model Canvas Example: Hatua Charger



- ☐ Pressure based mobile phone charger
- ☐ Device installed inside a shoe's inner sole
- Walking motion exerts pressure on the piezoelectric crystal



Photo: Anthony Mutua



Example of Business Model Canvas



Key **Partners**



- Innovation lab at TUM
- Kenyan Patent Office for patent research on existing technology
- Investors
- Shoemakers
- Piezoelectric crystal chip and other parts suppliers

Key **Activities**

- Assemble parts to be put in shoes
- Retrofit shoes with the chargers
- Provide solutions/feedback to complaints/suggestions

Key Resources

- Research partners at TUM
- Investors
- Skilled workers in assembly
- Shoemakers with technical know-how

Value **Proposition**



- · Alternative solution to lack of electricity for charging
- No change in the original design of the shoes after retrofitting
- Low maintenance after retrofitting the shoes
- Quick turnaround for installing the phone chargers
- Low costs to the business
- Affordable pricing model for customers

Customer Relationships



- Ease of use
- Safe to use

Customer Segments



- People-on-the-go who walk frequently
- People who live in areas where electricity is unreliable or unavailable
- Moderate to frequent users of mobile phones

Channels



- Servicing:
- Licensed outlets for retrofitting
- locations for customers
- Social media channels
- Word-of-mouth

- Accessible retrofitting
- Marketing

Cost Structure

- Cost of labor to assemble the chargers and to retrofit them in the shoes
- Cost of training staff and partner shoemakers
- Technical support for defective chargers
- Initial costs of the charger parts
- Research & Development (R&D)
- Marketing and sales cost



Revenue Streams

- Paid partnerships with shoemakers selling retrofitted shoes
- Revenue model: Price of retrofitted shoes paid by customers
- Future licensing fees from the patented technology



Source: www.businessideageneration.com



GEMS Insights:





Dr. Tabaoda with Dr. Siacor Photo: WIPO Magazine

Dr. Evelyn B. Taboada, professor of chemical engineering at University of San Carlos discovered an innovative use for mango waste.

In 2008, she was asked by mango processing companies to find solution to mango waste. Half of mangoes processed were wastes filling up landfills and polluting environment.

Research team led by her came up with additional uses of mango skin and kernels in making mango flour, butter and tea.

In 2012, start-up GEMS was founded.

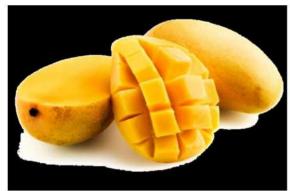
GEMS Notable Insights:

GEMS exclusively licensed the process technology developed by Dr.

Taboada and her team

Products such as:

- **Mango flour**: rich in vitamins, minerals, dietary fibers, polyphenols (antioxidants), probiotics
- Mango pectin: used as thickener, gelling agent in jams etc.
- Mango polyphenol: used as additives
- Mango tea: rich in nutrients of mango
- Mango butter: food stuff, nutraceuticals, cosmetics, pharmaceuticals
- Feed mix: used as a nutritious feed for livestock and pets
- Seed, husks, briquettes: alternative sources of fuels with high heating value





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through the centre of one of the buoyant
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The top g, and bottom h, of each buoyant chamber, is composed of plank or metal, of suitable strength and stiffness, and the flexi-ble sides and ends of the chambers, are composed of india-rubber cloth, or other suitable water-proof fabric, securely united to the edges and ends of the top and bottom of the cham-

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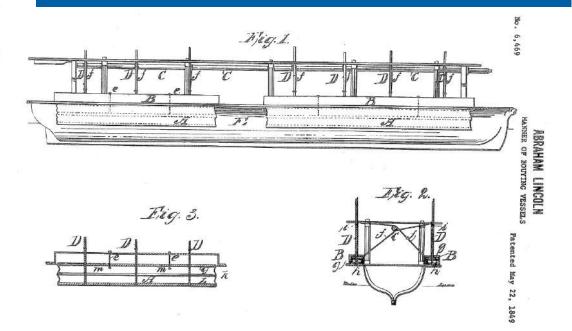
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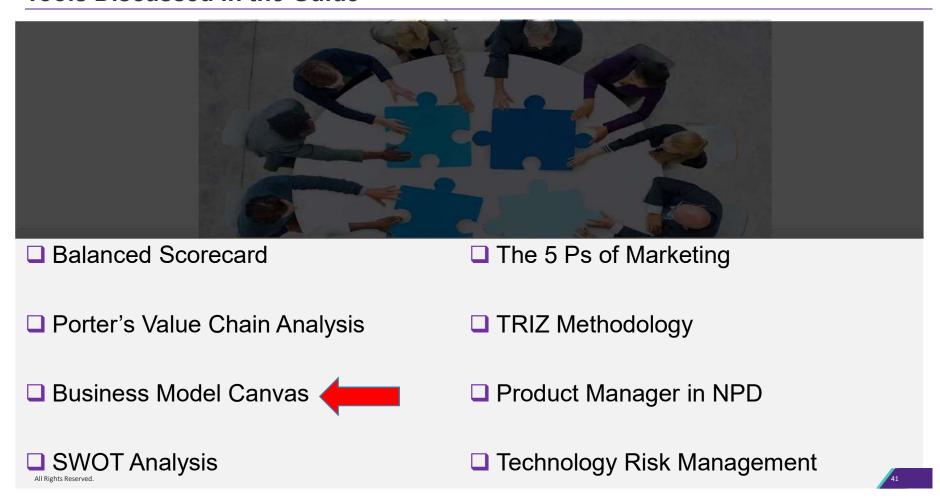
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"The Patent system added the fuel of interest to the fire of genius" **Abraham Lincoln**



Tools Discussed in the Guide



Thank You Questions?

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